

Watson + OMNIA

WORKPLACE PURCHASING SOLUTIONS FOR MEMBER PARTNERS

Who we are.

Watson is a thriving Pacific Northwest furniture manufacturer. For more than 50 years, we have designed and built agile workplace solutions for some of the most dynamic and innovative companies in the world. Our designs are simple, user-centric and delivered with a modern environmental sensibility. And we make all of them in our manufacturing facility near Seattle, utilizing advanced machining processes and superior handcraft.



Why Watson?

We believe that everyone deserves to work and live in spaces that enable them to be and do their best. In spaces that are healthy and environmentally conscious. In spaces that make them happy.

At Watson, it's all about the little details and personal touches, from unique design elements and sustainable materials, to the way we source, build and deliver our products.

Expect more from Watson. We don't settle for satisfied. We want to make sure that when you work with us, your experience is memorable and personal.





OMNIA PARTNERS GROUP

Contract Number: 07 - 129

Contract Period: 10/01/2022 – 10/1/2025

Price List: Current

Contract Discount From Watson List Price

Drop Ship

45% Discount: \$1 - \$15,000

52% Discount: \$15,001 - \$150,000

55% Discount: \$150,001 - \$300,000

Negotiable: \$300,000 +

Delivery

40% Discount: \$1 - \$15,000

48% Discount: \$15,001 - \$150,000

51% Discount: \$150,001 - \$300,000

Negotiable: \$300,000 +

Delivered & Installed

37% Discount: \$1 - \$ 15,000

45% Discount: \$15,001 - \$150,000

48% Discount: \$150,001 - \$300,000

Negotiable: \$300,000 +

Freight Charges Apply: Standard freight terms will apply

Small Order Handling Fee: Standard freight terms will apply [More info.](#)

Installation Included: No

Warranty Provisions: Lifetime
(Contact Watson for more details)

OMNIA Member Registration:

www.omniapartners.com/partner-with-us/membership

There is no cost to register or participate

OMNIA's Process

All agreements offered through OMNIA Partners, Public Sector have been awarded via a thorough Request for Proposal (RFP) competitive solicitation by a public agency or governmental entity (e.g. state, city, county, public university or school district).



Watson Furniture Group

26246 Twelve Trees Lane NW

Poulsbo, WA 98370

Phone: 360-394-1300

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Omnia Partners is the nation's largest and most experienced cooperative purchasing organization.

Omnia serves both private and public sectors.

- K-12 Education
- Higher Education
- Government
- Corporate
- Real Estate
- Enterprise
- Private Equity
- Nonprofit

Purchasing Details

- Contract is open to all Watson's distribution. All Quotes and Invoices are submitted to OMNIA Partners members with Watson's Contract Number.
- Purchase Orders are issued by OMNIA Partners members to Dealer.
- Dealer shall submit invoices, in duplicate, directly to OMNIA Partners member at the appropriate location(s) specified by OMNIA Partners member, and will send a copy to OMNIA Partners
- OMNIA Partners members make payments directly to Dealer
- Delivery and Installation to be provided by Dealer

When you join OMNIA Partners, you join a community. As part of this community, you benefit from the combination of power and partnership, which produces tangible results to optimize your business. Each member benefits from the collective buying power of the largest and fastest growing network of procurement professionals in the nation.

Member Benefits

- No cost to join, no fees or order obligation
- Cost savings opportunities through unmatched leverage
- Extensive portfolio of category solutions
- High-quality products and services
- RFP & bid avoidance
- The largest and fastest-growing network of peers
- Strategic guidance to simplify and streamline procurement operations

Who can I contact if I have any questions about OMNIA?

Tel: 866.875.3299

email: info@omniapartners.com

